

Foggy Bottom West End Village

2016 Annual Report



Foggy Bottom West End Village is a neighborhood nonprofit volunteer/membership organization in Washington, D.C., that provides services and social activities to help residents live independently for the long term.

Foggy Bottom West End Village is approaching the fourth anniversary of our official founding. So this is a good time to consider how far we've come...on Page 2 is a timeline. Thanks to the foresight, determination and discipline of our founding members, we are in a good financial position. We have a strong membership base with a high renewal rate. Member and non-member volunteers provided more than one unit of service per day to members.

With the hiring of Leigh Sempeles as executive director, we move into a new phase of organization with professional management of day-to-day operations. This allows the board to focus on fundraising and provides more consistent leadership for our volunteer committees who develop our programs, recruit new members and provide social and educational programs.

What that official history does not show are the hundreds of friendships and new experiences we have enjoyed. Recently, I interviewed a few members about their Village experience, here is what they told me:

I find volunteering very rewarding---members are so thankful---they appreciate my doing even the smallest tasks.

When I volunteer, I get to know members better—there is always an interesting story and perspective on the neighborhood so I learn something new every time.

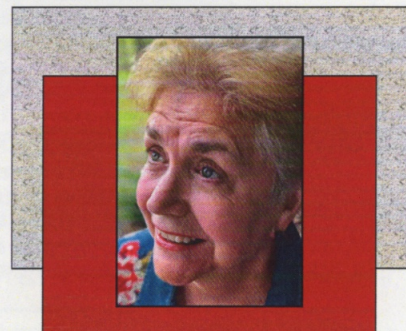
In the 47 years I have lived in Washington, I never felt that I was part of a community until I joined the Village. Now I run into people I know on the sidewalk or at the grocery store and have become friends with people I see regularly at Village activities. I am so thankful for this.

I adore the Village. I have found a new form of friendship and community now that I am retired.

Here's to four more great years -- and beyond!

Jane Scholz
Village President

A handwritten signature in black ink, appearing to read "Jane", written over a white background.





FBWE Village History 2011-2016

We've come a long way!

2011	Initial meeting of community members to explore establishing a Village Designated special project by Foggy Bottom Association (FBA) and ANC2A Community survey showed overwhelming interest to join and volunteer
2012	Community meetings held; began membership pledge drive Received donations and in-kind services
2013	Incorporated in DC and applied for 501(c)(3) status Foggy Bottom Trust provided \$40,000 for volunteer director and subsidy for reduced fee memberships \$100,000 PUD funds from George Washington University for office rent Director hired, volunteers vetted and trained FBWEV opened in October with over 100 members and 50 volunteers
2014	FBWEV opened office at St. Paul's Parish Received an additional \$20,000 from Foggy Bottom Trust Member satisfaction survey conducted with overwhelmingly positive results IRS granted FBWEV 501(c)(3) status
2015	One of 20 villages in national Village study by University of California Berkeley Annual membership goal reached (130 individual and household memberships) \$35,000 raised from our first fundraiser gala Grants received from local foundations for social isolation (\$10,000) and reduced fee membership (\$4,000) Established Founding Donor Campaign and Legacy Society Award given to FBWEV President for promoting community and enhancing the neighborhood
2016	Completed Founding Donor campaign; significant contribution to reserve fund Raised \$42,000 from our second gala Launched search for Executive Director (hired in 2017) More than one volunteer Member Service per day delivered Members attend more than 220 Village programs Applied for \$49,000 DCOA social isolation grant (awarded in 2017)

**From Leigh Anne Sempeles
Executive Director**

Leigh



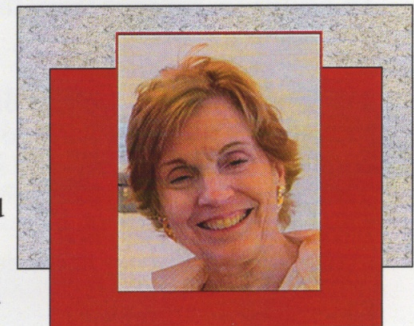
As the new executive director I want to recognize the many accomplishments identified in this 2016 Annual Report and thank our members, volunteers, donors and supporters. I am honored to have this opportunity to lead the Village into its next stage, continuing to provide high-quality services that help residents live independently for the long term. In late 2016, the District of Columbia Office on Aging (DCOA) announced a Senior Villages Competitive Grant Program with \$250,000 for DC Villages. FBWEV applied for funding to expand the a program to reduce isolation and increase social engagement of members.

In early 2017, we received a grant of \$49,284 for the program. Today, staff and volunteers are working diligently on a comprehensive program to alleviate social isolation that can be used in all DC Villages. Our team -- volunteers and staff from several Villages -- is working to create a tool kit for Villages across all wards. A Town Hall and training session is planned.

As we move through 2017, please consider strengthening your support and commitment to helping seniors remain in our neighborhood as they age. There are many ways to offer support, from giving your time as a volunteer to donating funds that help subsidize membership for lower-income seniors, or donating a car to our new Vehicles for Charity program. I truly welcome your ideas and participation as we work together to grow our Village.

**From Susan B. Haight
President 2013-2017**

Susan



As we complete our third year of operation, I am pleased to report that 2016 was another successful year for FBWEV.

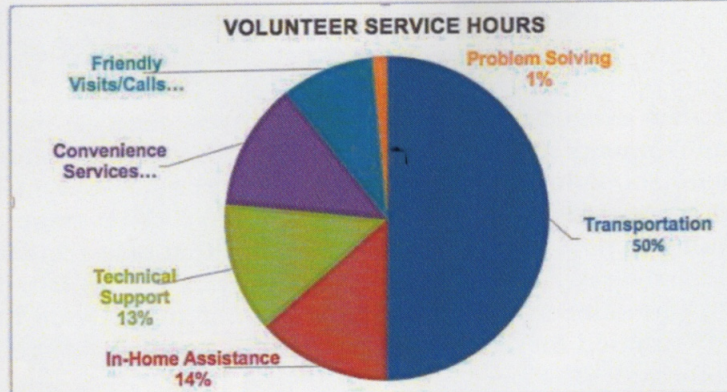
We continued to grow our membership and volunteer corps, expand our board, transition leadership, execute many interesting programs, fulfill hundreds of service requests, hold a successful gala, apply for a grant to study social engagement, and solidify our place as a leader in the community.

At the same time, we launched a search for our second executive director because Bob McDonald decided to retire. Bob's contribution over three years was substantial. His dedication to our mission, vision, volunteers and members; his commitment to excellence, and his skills, patience, energy and sense of humor helped our Village grow and prosper. He will always remain part of our foundation and our Village family.

There is a mantra in the village movement that no village is like any other, and we have proved that to be true. We are known for our solid approach to governance, problem solving, and inventive programming. I am pleased with how fearless we were to try new things, how we learned from our mistakes, corrected what was wrong, and how receptive the community has been. Good work everyone!

In 2017, we will continue to meet challenges and opportunities as we fulfill our mission to provide services and social activities to help residents live independently for the long term. We invite you to join us. As you read this annual report, consider how we might together continue to make our Village fulfilling, exciting, and caring.

Volunteer Services Are Core



In 2016, Village members made about 340 service requests, resulting in an estimated 370 hours of vetted volunteer service time. This averages out to one volunteer service to a member every day of the year.

Our volunteer services are a core element of the Village and a big incentive for members to join. In 2016, about 100 members – roughly two-thirds of our total – were Standard Members eligible for volunteer services. About 85 per cent of all services provided occur during the weekday day-time hours. We are fortunate to have a large number of volunteers who are retirees available on weekdays.

In addition, interns from the School Without Walls provide assistance with computers and cell phones in the office.

For most of 2016, we had only one paid employee, so we depended on volunteers to function effectively. Volunteers staff committees, provide administrative support in the office, plan and execute programs, run out web site and operate our fundraising events. If you have the time, we have a volunteer assignment that will fit your schedule. Sign up to volunteer by visiting our web site at www.FBWEVillage.org

Volunteers: Members

As of September 2017

Bill Armistead	Lorna Grenadier	Perry Province
George Arnstein	Anders Gyllenhaal	Barbara Reck
Mary Bernstein	Beverly Gyllenhaal	Katalin Roth
Monika Bernstein	Robert Haas	Peter Sacco
Lynn Cates	Susan Haight	Ruth Schimel
Morris Chalick	Sue Headlee	Jane Scholz
Anna Chisman	Evie Hirsch	Leah Schroeder
Kate Clinton	Marsha Ingber	John Seichter
Rebecca Coder	Linda Kaplan	Jane Selby
Leslie deVeau	Patricia Kellogg	Ann Sheffield
Lucille Duprat	Jackie Lemire	Nadia Taran
Mary Dusing	Binney Levine	Marianne Taylor
Madelyn Evans	Molly McCartney	Carl Vacketta
Janet Farbstein	Deb Neve	John Williams
Christina Farnsworth	Trevor Neve	Sally Willis
Myrna Fawcett	Mark Ording	Monroe Wright
Tish Gardner	Paul O'Leary	C.B. Wooldridge
	Wendy Pallett	

Non-members

Alice Brenner
Mark Budd
Patrick Cody
Jocelyn Fine
Ruthmarie Finley
Gabriela Garcia
Christine Gardner
Grey Gyllenhaal
Zelda Kapner
Phyllis Kramer
Susan Lampton
Sarah Lissfelt
Xin (Susan) Qin
Joanne Rorapough
Hugo Schmidt
Lee Smith
Becky Squire
Madelaine Weiss
Judy Wayne



*Anna Chisman, left
and Mary Dusing, right,
are our
Volunteers of the Year*



They Keep the Village Running

There are many ways to volunteer with the Village. Anna Chisman and Mary Dusing put their organizational skills to work three hours every week in the office. We could not function without them. For their week in-week out support of our operations, Anna and Mary are our Volunteers of the Year.

Anna has volunteered for the past three years, keeping memberships up to date and recording membership fees. She also organizes the monthly Women's Lunch Group, rotating among fine-dining restaurants in the area.

Mary has worked in the office for more than two years. She answers phones, puts events on the calendar, and keeping our computers running.

"I'm so very fortunate and grateful to have Mary and Anna share their skills and expertise to help manage our office on a weekly basis," said Executive Director Leigh Sempeles.

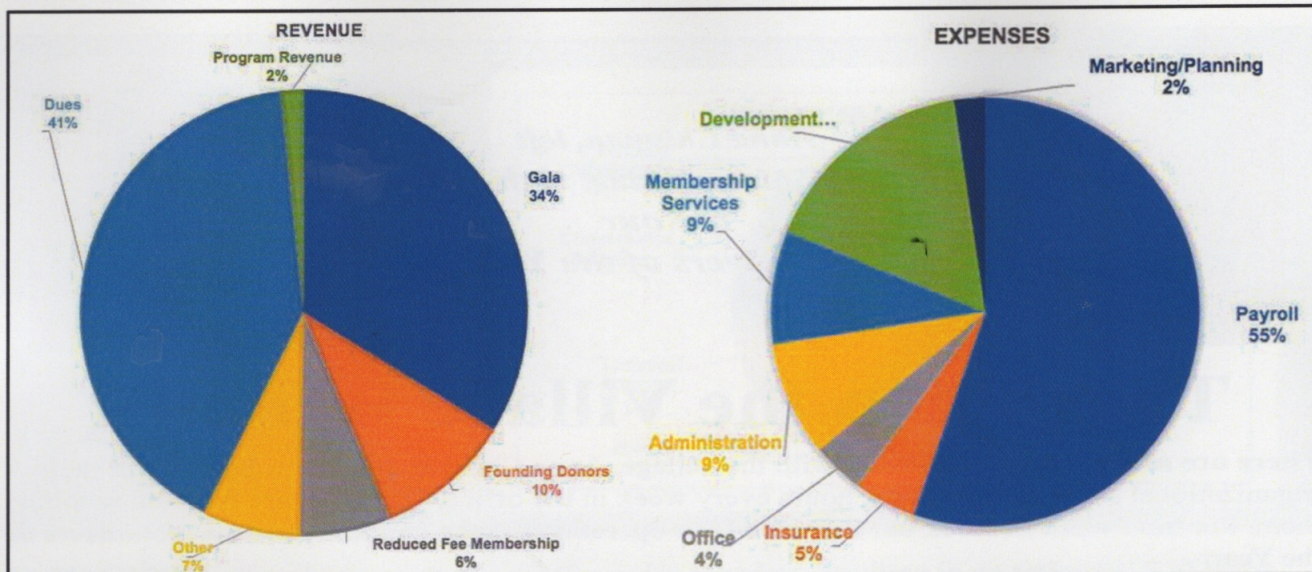
Anna was born and educated in England. She earned degrees from Oxford University and has an M.A. from the University of Pennsylvania, and a Ph.D. from the University of Toronto. Anna joined the Organization of American States (OAS) in 1977, and where she ran a program to help member governments and NGOs improve substance abuse prevention and treatment programs. She is fluent in Spanish and French and competent in Portuguese. Since retiring, she has worked as a freelance translator and editor, served on the board of her condo and is vice chair of the OAS Credit Union.

She has lived in West End since 1981. Because she and her late husband travelled so frequently for work, they had little opportunity to meet neighbors. Now, thanks to the Village, she runs into friends on the street, at Whole Foods or the Kennedy Center.

Mary was born in upstate New York, but grew up in El Paso. She studied dance and was a teen model. After high school, she enlisted in the Marine Corps and worked with computers during the Vietnam War. While stationed in DC, she fell in love with the city. She began volunteering with the Vietnam Veterans Against the War and helped organize protest marches. She was also active in the fight for civil and women's rights. She returned to dance and became a featured performer with the Washington Ballet in the Nutcracker. She also worked backstage and photographed rehearsals and events.

She worked for Touche Ross (now Deloitte) from 1973-78 and joined Sallie Mae from 1978-96. There she discovered her love for the (then) new IBM PC. She became certified in a number of fields and learned web design. Later, she ran her own consulting business, Lark Studios, until retiring in 2007

Mary has lived in West End since 1974. She held several board positions with her building's board during their 10-year fight to save the building. She joined the Village in 2015. When she learned that the Village needed an admin volunteer, she signed up.



Financial Overview

We had another successful year from a financial standpoint. Revenue came in about the same as 2015 and exceeded expenses by \$55,000. This enabled us to continue to build our reserve fund.

We completed the Founding Donors campaign. We applied for our first D.C. Office of Aging grant and were successful in receiving \$41,000 in grant money in 2017

Dues came in about \$20,000 ahead of 2015, reflecting membership increases and more three-year advance payments. Expenses came in close to 2015.

Financial Results as of December 31, 2016

Balance Sheet

Assets

Bank Accounts	\$248,000
Fixed Assets	\$ 12,000

Liabilities/Equity

Current Liabilities	\$ 0
Retained Earnings	\$205,000
Net Income	\$ 55,000

Total Assets	\$260,000	Total Liabilities/Equity	\$260,000
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Profit and Loss for January-December 2016

Income

Gala	\$ 62,000
Founding Donors	\$ 18,000
RF Membership	\$ 12,000
Other	\$ 13,000
Dues	\$ 75,000
Program Revenue	\$ 3,000

Expenses

Payroll	\$ 71,000
Insurance	\$ 6,000
Office	\$ 5,000
Administration	\$ 11,000
Membership Services	\$ 11,000
Development	\$ 21,000
Marketing/Planning	\$ 3,000

Total Income	\$183,000	Total Expenses	\$128,000
Net Income	\$ 55,000		



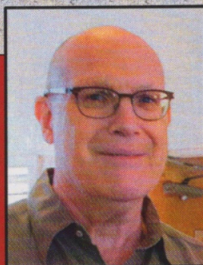
Programs

During 2016, the Program Committee scheduled approximately 225 programs to meet our members' varied interests. In January, as part of our very popular wellness series, we kicked off the "Beat the Winter Blahs" series. Twice monthly, we met to play challenging games that enabled us to expand our mental capacity and become better acquainted with our fellow villagers.

During the year, we discussed books, movies, and current events at scheduled events and during our weekly coffees; we also walked to our local monuments; lunched at specialty restaurants; and learned from guest speakers whose subjects ranged from informing us how to reduce our cable costs and how to restore order to our closets to civil rights.

We also explored art, history, and international culture during our special tours that included the Frederick Douglas National Historic Site, the Organization of American States Building and the Art of Latin America, Stories of Migration at the Textile Museum and The Greeks at the National Geographic Museum.

Our premier events included the musical and political humorist, Mark Russell in May, our second annual Ice Cream Social in August, and our fourth annual "Between the Holidays" pot luck dinner in December. We continue to draw on our members' expertise and knowledge to enable us to host our diverse and stimulating programs.



Key to Village fundraising are John Seichter, who chairs the grants subcommittee, and Mary Bernstein, who chairs the development committee



Fundraising for the Village

The Village membership dues remain consistent with other Villages in the Washington DC area and in 2016 accounted for about 41% of total revenue, covering about 59% of our expenses. We received no Federal or other government funding in 2016, so our fundraising plan was critical to the Village's continued operation. We are pleased to report that 2016 was our most successful year for Village fundraising. Here are some highlights:

Second Annual Gala

We held our Second Annual Fundraising Gala "A Taste of the Neighborhood" in the impressive lobby of the DAR Constitution Hall in September. Village Member Leah Schroeder chaired the event. It was a huge success with over 225 people attending. Ris Lacoste, owner and executive chef of Ris in the West End, served as our Gala culinary advisor.

We featured six Star Chefs from our neighborhood:

*Alvin Dela Cruz – Westend Bistro
Kirk Francis – Captain Cookie
Ris Lacoste – RIS*

*Tracy O'Grady – Campono
Michael Santoro – Kingbird
Vidram Sunderam – Rasika West End*

Each prepared and served entrees with Captain Cookie personally making and serving individual ice cream sandwiches for dessert.

Additional food was provided by the 51st State, Bertucci's. Café Deluxe, Circa, Juniper, Le Pain Quotidien, Stoney's on L, Susan Wallace and Tonic. Wine was donated by one of our Villagers, and Trader Joe's provided the non-alcoholic beverages and all the fruits and vegetables for our beautiful centerpieces. Starbucks donated and served coffee throughout the evening.

Will Layman once again was our Master of Ceremonies and led his "Ready Set and Go Band" that played all evening. The Gala also featured a larger silent auction along with specialty Salon sign ups.

Our net profit was about \$42,000 on revenue of \$62,000 which represented a gain of over 17 percent over our 2015 Gala. We had over \$20,000 in corporate and individual sponsors plus over \$10,000 of donated food and drink. None of this would have been possible without our generous corporate sponsors, in-kind and individual sponsors and donors as well as a dedicated group of over volunteers.

Cloudbreak and DCOA grants

The Village received a grant of \$10,000 from the Cloudbreak Foundation in December 2015 to begin exploring the extent of social isolation among our most vulnerable and frail members. Funds were used to hire a part-time Senior Program Specialist, and work on this project began and was completed in 2016. The Cloudbreak Foundation is a private foundation that assists community based charitable organizations in the Washington Metropolitan Area that promotes the welfare of children, seniors and the homeless.

In December 2016, the District of Columbia Office on Aging announced a Senior Villages Competitive Grant program with \$250,000 in District funds for DC villages. FBWE Village submitted an application for a social isolation project based on the initial work done under the Cloudbreak grant.

We were awarded a grant by DCOA for \$49,284 to identify seniors who are less socially engaged and to develop ways to help. We designed, pilot tested and fielded surveys, guides and other assessment tools written and reviewed by an advisory committee of medical practitioners experienced in working with senior patients.

We will host a Town Hall meeting to present the survey findings and the strategies to combat social isolation in our neighborhood.

Annual Appeal/Reduced Fee Memberships

This year's Annual Appeal was again dedicated to raising funds for our reduced fee membership program. In 2016 we were again able to offer this membership to all eligible applicants from Annual Appeal proceeds plus a \$5,000 grant from an local foundation and individual donations.

Founding Donors Campaign

Between 2014 and December 2016, the Village conducted a Founding Donors Campaign to establish a reserve fund to contribute to our financial sustainability. During the two-year campaign we raised \$83,000. Here is a complete list of our Founding Donors:

Founding Donors

Leader - \$5,000 or more: Anonymous, Rebecca Coder, EastBanc, Myrna Fawcett, Beverly and Anders Gyllenhaal, Susan B. Haight, Home Care Assistance, Barbara Kahlow, Jacqueline Lemire and Paul O'Leary, Armand Lenchek and Rose-Anne Manns in memory of Jacqueline Lenchek, Jane Scholz, Carl Vacketta, Monroe Wright

Sponsor - \$2,500 to \$4,999: William Armistead, Mary Bernstein, Lorna Grenadier, Robert McDonald and David Insinga, National Consumer Cooperative Bank, John Seichter and Stephen Vardas

Friend - \$1,000 to \$2,499: Paul McKee, C.B. Wooldridge

A Taste of the Neighborhood Gala

Sponsors

Executive Chef -- \$2,500

EastBanc
George Washington University Hospital

Merrill Lynch
The River Inn

Chef de Cuisine -- \$1,000 - \$2,499

Compass
DLA Piper
Equinox Sports Club
Goulston & Storrs
Sue Headlee and Jeff Reiman
Ingleside at Rock Creek
The Ritz Carlton

Pam Ryan-Brye Long & Foster
Jane Scholz
Leah and Rick Schroeder
Theater J
The Watergate Hotel
Monroe Wright

Sous Chef -- \$500 - \$999

A.W. and Heide Castleman
Rebecca Coder
Burke Dillon
EagleBank
Myrna Fawcett, Fawcett & Fawcett PLLC
Foggy Bottom Association
Forest Hills of D.C.

Sonia Herson
Alan and Marsha Ingber
Barbara Kahlow
LINK Strategic Partners
Mallios & O'Brien
Mosaic Theater Company
Odyssey River Cruises

Junior Sous Chef -- \$250 - \$499

Anonymous (2)
Abdo Development
Erwin Gomez/KARMA
Jean M. Manning
Martin's Tavern
The Missals
OLLI at American University

Peter Rogers
Louise Sagalyn
Unity Woods Unity Center
Carl Vacketta
Susan Wallace
Washington Concert Opera

Celebrity Chefs

Alvin Dela Cruz - Westend Bistro
Kirk Francis - Captain Cookie
Ris Lacoste - RIS

Tracy O'Grady - Campono
Michae Santoro - Kingbird
Vidram Sunderam - Rasika West End

Donors Up to \$249

Matthew J. Abrams, Anonymous (2), Arts Club of Washington, Blue Duck Tavern, Bread and Chocolate, Marianne Blagburn, Mary Brenner, Madelyn Evans, Founding Farmers DC, David Grasso, Healthwise Massage Therapy, Jacaranda Hair and Beauty Studio, Patricia Jackson, Mark Kufka, Myron Lehtman, Kenyan McDuffie, Phil Mendelson, Charles Minkowitz, Trevor and Deborah Neve, Old Ebbitt Grioll, Wendy Pallett, Passion Food Hospitality/District Commons, Roy W. Payne, Dee Prins, Roche Salon, Elaine Ross, Katalin E. Roth, Elissa Silverman, Star Nails, Lois Steintz, Bill Turner, Watergate Salon and Day Spa

Gala Supporters and Donors

Neighborhood Fare: 51st State, Bertucci's, Cafe Deluxe, Circa, Juniper, Le Pan Quotidien, Stoney's on L, Susan Wallace, Starbucks, Trader Joe's

Team Hosts: Bill Armistead, Michael Barge - Potomac Plaza Terrace, Mary Bernstein, Tish Gardner, Lorna Grenadier, Susan B. Haight, Jacqueline Lemire and Paul O'Leary, Jean M. Manning, Molly McCartney, Jane Scholz, Leah and Rick Schroeder, John Seichter and Stephen Vardas, Carl Vacketta, C.B. Wooldridge

Salon Celebrities: Dan Balz, Jared Bernstein, Christy Cunningham-Adams, Tom Daschle, Andrew Jorgensen, Ris Lacoste, Michael Santoro, Mark Shields, Molly Smith

Salon Hosts: Bill Armistead, Jeri Epstein, Myrna Fawcett/Lynnette Asselin, Linda Kaplan, Jean Manning, Molly McCartney, Jane Scholz

Annual Appeal for Reduced Fee Memberships

\$1,000 and Above: Anonymous, Annmarie Emmet, Donald Carter and Gretchen Hitchcock, Susan B. Haight, Paul O'Leary and Jacqueline Lemire, Jane Scholz, Jane Selby. Western Presbyterian Church

\$500 - \$999: David Avitabile, Sue Headlee and Jeff Reiman, Marsha and Alan Ingber, Mary Slusser, Valerie P. Terry, Carl Vacketta

\$250 - \$499: Dava Berkman, Arthur Brown, Rebecca Coder, Jack Evans, Edward Hurwitz, Anita Jones, Sally Willis

\$100 - \$249: Matthew J. Abrams, Liane Atlas, Susan Armbruster, Mary Bernstein, Monika Bernstein, Irene Bivins, John Clark, Leslie deVeau Lorna Grenadier, Ellen Heiman, Sonia Herson, Linda Kaplan, Albert Kramer, Phyllis Kramer, Marianne Means, Ernest Pozzi, Joy Raywid, John Seichter, Ann Sheffield, Sally Sherman, Fanchon Silberstein, Nadia Taran, Bobbie Thorberg, Leslie Weiner, Jean Yablon

Up to \$99: Rita F. Aid, Anna Cacace, Kate Clinton, Mary Dusing, Jean Keppler, Laurie Landy, Sara Maddux, Zelda Kapner

General Fund

\$1,000 and above: Bill Armistead, George Arnstein, Lorna Grenadier, Val and Todd Terry

\$500 - \$999: Katalin E. Roth, Carl Vacketta

\$250 - \$499: Margaret Bennett, Beverly Gyllenhaal, Barbara Searle, Diane "Diane" Tai

\$100 - \$249: Jill Cummings, Susan B. Haight, Jacqueline Lemire, Catherine O'Brien, Dee Prins, Liz Wheeler

Up to \$99: Dava Berkman, Anna Cacace, Luis Landau, Morton Mintz, D. Vogt

Our Board of Directors



Board of Directors 2017

From left: Bill Armistead, Carl Vacketta, Jane Scholz, Jean Manning, Susan B. Haight, Mary Bernstein, Jane Selby, Peter Sacco, and John Seichter.
Not shown: Myrna Fawcett, C.B. Wooldridge, Leah Schroeder, K. Burke Dillon.

Officers 2017

*President Jane Scholz
Vice President Mary Bernstein
Secretary John Seichter
Treasurer Bill Armistead*

Board of Directors 2016

Bill Armistead, Mary Bernstein, Myrna Fawcett, Lorna Grenadier, Susan B. Haight, Katalin Roth, Peter Sacco, Jane Scholz, John Seichter, Carl Vacketta, C.B. Wooldridge

In Memory

*Douglas Balz
Joan Barber
Charles Bolmar
Will Castleman
Max Klein*

*Jacqueline Lenchek
Thelma Player
Milton Semer
Stephen Timlin
Robert Vogt*

FoggyBottom West End Village
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